

EDIT HYBRID FITNESS

Buddy/Family Membership

Discount

1. Family Discount

Eligibility:

When two or more people from the same immediate family join Edit Hybrid Fitness, they are eligible for a 10% discount on any membership plan. Immediate family members include:

- Husband / Wife
- Son / Daughter
- Father / Mother
- Father-in-law / Mother-in-law
- Brother / Sister

Discount Structure:

- Discount Amount: 10% off the membership fee for each family member.
- Duration: The 10% discount is applicable at the time of joining and for every subsequent renewal as long as the family members maintain active memberships together.

Conditions:

- If one or more family members do not renew their membership, making the number of active family members less than two, the remaining member will no longer be eligible for the family discount on future renewals.
- If family members join at different times, the member joining later will receive a 20 % discount (including the first person's discount) provided he/she joins within 30 days of the first person joining. If he/she joins after 30 days of the first person joining then he/she will receive a 10% discount. However, when all family members renew together, the discount will apply to all eligible family members.
- Family Discount and Referral benefits cannot be combined for the same enrolment. If a member enrolls a family member under the Family Discount, no separate referral reward will apply. Only the Family Discount will be applicable

Examples:

1. Scenario 1: A father, mother, and daughter join together. Each of them receives a 10% discount on their membership plan. When they renew, they continue to receive the 10% discount as long as all three maintain their memberships.

2. Scenario 2: A husband joins initially, and his wife joins 2 weeks later. The wife will receive the 20% discount (including husband's) immediately. The husband and wife will continue to receive the 10% discount at renewal.

3. Scenario 3: A husband joins initially, and his wife joins 1.5 months later. The wife will receive 10% discount immediately. The husband will receive the 10% discount from his next renewal onward.

2. Buddy Discount

Eligibility:

When two or more people who are NOT part of the same immediate family (as defined above) join Edit Hybrid Fitness together, they are eligible for a discount of 10% on their membership fees. They will also be eligible for a 10% discount on every renewal, provided they renew their membership with the same buddy they initially joined with.

Discount Structure:

- Discount Amount: 10% off the membership fee for each buddy.
- Duration: The 10% discount is applicable at the time of joining and for every subsequent renewal as long as it is the same buddies that renew together.

Conditions:

- If buddies join together at the same time, each buddy receives a 10% discount on their membership fee.
- If one buddy joins first, and the second buddy joins later (within one month of the first), the second buddy will receive a 20% discount on joining.

- If the second buddy joins after one month of the first buddy's registration, the second buddy will receive a 10% discount on joining, but the first buddy will be eligible for a discount only at the time of renewal.
- Buddy Discount is valid only for friends who join together in their first ever membership. It cannot be claimed later by pairing with someone met at the gym, either during the membership period or at any subsequent renewals

Examples:

1. Scenario 1: Person A and Person B join together on the same day. Both receive a 10% discount on their membership fees. This discount applies to them on their renewal.

2. Scenario 2: Person A joins on January 1. Person B joins on January 20 (within 1 month of Person A's registration). Person A pays the full membership price, and Person B receives a 20% discount on joining. This includes A's discount as well.

3. Scenario 3: Person A joins on January 1. Person B joins on February 15 (more than 1 month after Person A). Person B receives a 10% discount when they join. When Person A renews their membership, they will receive a 10% discount on the renewal price.